## **EasyFinance FAQs**

# Q: What are the fees and charges associated with the Volkswagen EasyFinance Programme?

A: The standard fees and charges, as applicable by ruling legislation at the time, will apply. Seek further information from your Finance & Insurance Manager.

### Q: Can I finance any factory options under the programme?

A: Yes, Factory fitted options are eligible for inclusion under the programme.

## Q: Is there a special deal if I pay cash?

A: There is no special offer if you pay cash. The Volkswagen EasyFinance programme is not applicable to cash purchases. It is only available through Volkswagen Financial Services SA.

### Q: Is Volkswagen EasyFiance a lease or rental agreement?

A: Neither, Volkswagen EasyFinance is provided through an Instalment Sale Agreement with a Guaranteed Future Value at the end of the agreed contract term.

Note: all of this information should only be provided by your Finance & Insurance Manager or a Volkswagen Financial Services SA representative. Please be aware that in order to advise customers on financial products you need to have the necessary accreditation as per legislation.

#### Q: What do I do at the end of the term?

A: You have three options to choose from:

- 1. Trade-in the vehicle for a new Volkswagen
- 2. Retain Settle or refinance the vehicle for the Guaranteed Future value amount
- 3. Return Hand the vehicle back to Volkswagen Financial Service SA

#### Q: What if my car has exceeded the prescribed kilometers at the end of the term?

A: You will be charged at the rate stipulated in the addendum per additional kilometer.

#### Q: What if I want to terminate the contract early?

A: The Volkswagen Guaranteed Future Value is only exercisable at end of the original agreed term and assuming that all instalments have been paid. You can request a settlement at any time during your Volkswagen Financial Services SA contract but the Guaranteed Future Value option will then not apply.

Please refer to the conditions outlined in the Volkswagen EasyFinance addendum. For a contract settlement value at any time call Volkswagen Financial Service SA on 0861 500 400 or email: easyfinance@vwfs.co.za

Q: If the vehicle has reached the agreed mileage before the contract expiry date, may I hand the vehicle back?

A: No, the Guaranteed Future Value only applies at the end of contract. Please contact Volkswagen Financial Service SA on <a href="mailto:easyfinance@vwfs.co.za">easyfinance@vwfs.co.za</a> for more assistance.

\*Other fees and charges may be applicable for early settlement